



SAP Sales and Distribution (SD)

Academia

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TIPO: Academia

DURACIÓN: 100 Hs (5 Semanas) + E-Learnings

SOLUTION: SAP ERP

IDIOMA: Español / Inglés

COURSES

SAP129: SAP Navigation

TIPO: E-Learning

DURACIÓN: 120 Min

SOLUTION: SAP Application

IDIOMA: Inglés

GOALS

- Navigate confidently within SAP systems
- Test your knowledge

AUDIENCE

- All new users of SAP Business Suite products

PREREQUISITES

Essential

- None

Recommended

- Basic knowledge of Windows

SOFTWARE RELEASE

- SAP Business Suite 7 applications

CONTENT

- The SAP Navigation course is designed to familiarize learners with key terms and how to navigate within the SAP system.
- Logging on and off
- Understanding and recognizing SAP screens, menus, fields, and special features
- Recognizing SAP icons
- Find out how to use 'Application Help' and the SAP Library
- Set up 'Favorites' for frequently used transactions
- Understanding system messages
- Set up default values
- Navigate SAP standard reports
- Test your knowledge through review questions and system simulations

TERP01: SAP ERP Business Process Basics and Navigation

TIPO: E-Learning

DURACIÓN: 240 Min

SOLUTION: SAP ERP

IDIOMA: Inglés

GOALS

- Navigate confidently within SAP systems
- Test your knowledge

AUDIENCE

- All new users of SAP Business Suite products

PREREQUISITES

Essential

- None

Recommended

- Basic knowledge of Windows

SOFTWARE RELEASE

- SAP ERP 6.0, EhP7

CONTENT

- Automation of Business Processes
- SAP ERP Basics and Navigation
- Defining System-Wide Concepts
- Explaining NetWeaver Business Warehouse concepts
- Explaining Interrelated Business Processes
- Navigating Within the SAP ERP System
- Personalizing the User Interface

TERP61: Order-to-Cash Business Process

TIPO: E-Learning

DURACIÓN: 330 Min

SOLUTION: SAP ERP

IDIOMA: Inglés

GOALS

- List the organizational levels that are critical to the Sales Order Management process
- List the master data that are critical to the Sales Order Management process
- Execute the order to cash business process within SAP ERP
- Define key integration points with other SAP ERP processes
- Discuss the reporting and analysis tools used in the Sales Order Management Process

AUDIENCE

- Customers and consultants who are new to the SAP ERP Order-to-Cash Business Process

PREREQUISITES

Essential

- Conceptual or practical knowledge of how companies manage their sales order processing
- TERP01 Intro to SAP ERP and SAP NetWeaver

Recommended

- SAP129 SAP Navigation

SOFTWARE RELEASE

- SAP ERP 6.0, EhP5

CONTENT

- Organizational units in sales order processing
- Material and customer master data
- Sales order creation
- Creation of outbound deliveries
- Creating transfer orders and posting 'goods issue' transactions
- Generating an invoice and receipt of payment
- Using the Sales Information System for reporting activities

SM001E: Introduction to SAP Solution Manager

TIPO: E-Learning

DURACIÓN: 240 Min

SOLUTION: SAP Solution Manager

IDIOMA: Inglés

GOALS

- Define the concept of the SAP Solution Manager
- Discuss the tools provided by the SAP Solution Manager

AUDIENCE

- Consultant
- Project Managers
- Project Team Leads
- Project Team Members
- IT Service Desk Managers
- IT Service Desk Members

PREREQUISITES

Essential

- Basic knowledge of SAP systems

Recommended

- None

SOFTWARE RELEASE

- Solution Manager 7.1

CONTENT

- This course is meant to familiarize you with the principles and terminology of the SAP Solution Manager. You will be introduced to the benefits of using the SAP Solution Manager during the implementation of your SAP solutions and during ongoing support and operations.

TSCM60: Order Fulfillment I

TIPO: Curso Presencial/ Presencial

DURACIÓN: 50 Hs.

SOLUTION: SAP ERP

IDIOMA: Español / Inglés

GOALS

- Execute the main business procedures involved in sales and distribution processing
- Implement the main functions and Customizing settings in sales and delivery processing

AUDIENCE

- This course is aimed at Solution Consultants responsible for implementing order fulfillment with SAP ERP

PREREQUISITES

Essential

- Business knowledge in the area of sales and distribution processing. * The following E-Learnings are included in posting TSCM60:
- SAP129 SAP Navigation
- TERP01 (Intro to SAP ERP and SAP NetWeaver)
- TERP65 Order-to-Cash Processing in SAP ERP
- These E-Learnings have to be executed in self-study before the start of the course

SOFTWARE RELEASE

- SAP ERP Central Component (ECC) 6.0 EHP6

CONTENT

- Condition technique for the definition and maintenance of prices, surcharges, and discounts
- Using prices and other conditions in sales documents
- Rebate processing
- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination, features of the SD-FI interface
- Message determination / Text determination
- Integrated case study: implementation of a fictitious demo company using specific business processes, configuration and mapping of the company structure, master data, and business processes in the SAP system. Review and certification preparation.
- Certification examination for SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP 6 on the content of the courses TSCM60, SM001, TSCM62

TSCM62: Order Fulfillment II

TIPO: Curso Presencial/ Presencial

DURACIÓN: 50 Hs.

SOLUTION: SAP ERP

IDIOMA: Español / Inglés

GOALS

- Implement functions and make Customizing settings in pricing and billing
- Use functions and Customizing settings in general sales and distribution processes such as output and text determination

AUDIENCE

- Solution Consultants

PREREQUISITES

Essential

- TSCM60 Order Fulfillment I
- SM001 Introduction to SAP Solution Manager. This E-Learning is included in the posting of the TSCM62 and has to be executed in self- study before the start of the course

Recommended

- None

SOFTWARE RELEASE

- SAP ERP Central Component (ECC) 6.0 EHP6

CONTENT

- Condition technique for the definition and maintenance of prices, surcharges, and discounts
- Using prices and other conditions in sales documents
- Rebate processing
- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination, features of the SD-FI interface
- Message determination / Text determination
- Integrated case study: implementation of a fictitious demo company using specific business processes, configuration and mapping of the company structure, master data, and business processes in the SAP system. Review and certification preparation.
- Certification examination for SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP 6 on the content of the courses TSCM60, SM001, TSCM62